



Date: August 29, 2019

To: Thomas J. Bonfield, City Manager
Through: W. Bowman Ferguson, Deputy City Manager
From: Joseph W. Clark, Fleet Management Director
David Boyd, Finance Director
Jonathan Hawley, Purchasing Supervisor
Subject: Cooperative Group Purchase – Hybrid Police Vehicles

Executive Summary

The contract under consideration will furnish/provide the City of Durham with twenty-one (21) 2020 Ford Fusion Responder Hybrid vehicles in the amount of \$30,345.54 per vehicle. These vehicles were approved in the FY 2019/20 budget. This purchase is part of the CIP Vehicle Replacement Program. The total cost of this contract is \$637,256.34.

Bid pricing is from the North Carolina Sheriffs' Association Vehicle Purchase Program co-op contract, where Capital Ford, Inc. of Raleigh, North Carolina was the lowest responsive bidder. Funding for this contract is available from the CIP Fleet Replacement Fund (Fund 30620119-732300-S3020). There are no good alternatives to making this purchase. The cooperative purchase group pricing is competitive and within budget.

Recommendation

To authorize the City Manager to execute a contract with Capital Ford Inc. for the purchase of twenty-one (21) hybrid Police vehicles in the amount of \$637,256.34.

Background

The contract under consideration will provide the City with twenty-one (21) 2020 Ford Fusion Responder Hybrid vehicles. These vehicles were approved in the FY2019/20 budget. This purchase is a part of the Fleet Replacement Program.

Making purchases from contracts established by a cooperative group purchase such as the North Carolina Sheriffs' Association co-op contract is referred to as a "cooperative group purchase exception". Under North Carolina General Statute 143-129(e)(3) the exception reads as follows "purchases made through a competitive bidding group purchasing program, which is a formally organized program that offers competitively obtained purchasing services at discount prices to two or more public agencies."

The Administration has analyzed market conditions, has compared the pricing to other recent similar bids, and recommends using the "cooperative group purchase exception" provision.

Issues/Analysis

The following cooperative group purchase pricing is in effect for the twenty-one (21) 2020 Ford Fusion Responder Hybrid vehicles:

COMPANY

COOPERATIVE GROUP PURCHASE PRICING

Item No. 1 – Twenty-one (21) 2020 Ford Fusion Responder Hybrid vehicles

Capital Ford Inc.
Raleigh, NC

*\$30,345.54 each
\$637,256.34 total

Alternatives

There are no good alternatives to making this purchase. The cooperative group purchase pricing is competitive and within budget.

Financial Impact

The total cost of this contract is \$637,256.34. Funding for this contract is available from the CIP Fleet Replacement Fund (Fund 30620119-732300-S3020) from the FY2019/2020 budget.

Equal Business Opportunity Summary

This item is a cooperative group purchase and was not reviewed for compliance with the Ordinance to Promote Equal Business Opportunities in City Contracting.

WORKFORCE STATISTICS

The workforce statistics for Capital Ford Inc. are as follows:

Capital Ford Inc.

Total Workforce:			
Employment Category	Total Employees	Total Males	Total Females
Project Manager	0	0	0
Professional	44	33	11
Technical	6	6	0
Clerical	109	27	82
Labor	254	240	14
Total	413	306	107

UBE/SLBE REQUIREMENTS

Male:

Employment Category	White	Black	Hispanic	Asian or Pacific Islander	Indian or Alaska Native
Project Manager	0	0	0	0	0
Professional	29	3	1	0	0
Technical	5	1	0	0	0
Clerical	19	7	1	0	0
Labor	168	55	12	2	3
Total	221	66	14	2	3

Females:

Employment Category	White	Black	Hispanic	Asian or Pacific Islander	Indian or Alaska Native
Project Manager	0	0	0	0	0
Professional	10	1	0	0	0
Technical	0	0	0	0	0
Clerical	53	18	9	1	1
Labor	9	3	2	0	0
Total	72	22	11	1	1